

Important Updates for TIOA Owners

1) Telemark Pointe Units – Bonus Week Availability

Bonus weeks at the Pointe will only be available for purchase for stays occurring between October 1 and May 31.

- **No bonus weeks** will be available from June 1 to September 30, or during Birkie Week.
- Bonus weeks during the eligible timeframe will be priced at \$750.
- As per long-standing policy, bonus weeks may be purchased by December 31 of the current year, provided that next year's maintenance fees are paid in full. However, the week cannot be booked until January 1.

This decision was made due to the increase in both new Pointe owners and high demand for transient stays, which currently brings in a minimum of \$1800 per week – revenue that directly supports increased housekeeping and maintenance costs.

Important Reminders for Pointe Owners:

Owners have until April 1 to book their deeded week

After April 1, remaining inventory will be opened for transient rental.

If you are an owner who has traditionally used bonus weeks during the summer months, consider one of the following options to continue enjoying extra time at Telemark:

Purchase an additional red week for \$1000 at the Pointe or \$600 at the VILLAS and a one-time closing cost of \$299, plus the current year's maintenance fee, to become a perpetual owner.

Purchase an additional week as an IFY purchase.

For more information, please contact the General Manager directly at 715-798-3999 ext. 4

Villa Bonus Weeks

No Villa bonus weeks will be available during **Birkie Week, the month of July, or Fat Tire week.**

Outside of those times, Villa bonus weeks can still be purchased at a rate of **\$350** and are valid for use at the **Villas only!**

21 DAY RATE POLICY

VILLAS – 21 DAYS OR SOONER TO CHECK-IN DATE:

\$225 FOR 3 NIGHTS \$475 FOR 4 – 7 NIGHTS. NO 21 DAY RATE FOR THE MONTH OF JULY, BIRKIE OR FAT TIRE WEEK.

POINTE: POINTE NOW WILL HAVE A TIERED POLICY...

6/1 – 9/30 WILL BE A 14 DAY OR SOONER RESERVATION & 10/1 – 5/31 WILL BE A 21 DAY OR SOONER RESERVATION. RATES ARE AS FOLLOWS FOR THE POINTE: \$300 FOR 1 – 3 NIGHTS, \$550 FOR 4 – 7 NIGHTS.

****EXISTING RESERVATIONS WILL NOT BE CHANGED TO THE 21 DAY RATE UPON HITTING 21 DAYS. THIS CAN ONLY BE USED FOR A NEW RESERVATION.**

Upgrade from a Villa to a Pointe unit: Villa weeks can **ONLY** be upgraded to a Pointe unit **IF** a vacancy exists on your day of check-in. **NO upgrades will be granted prior to that day!**

Dog Policy & Fees: Each dog-friendly unit allows a **maximum of 2 dogs!** A **\$75 per dog** fee will be charged per stay. A **\$250 per dog fine** will be assessed if: A dog is brought into a unit without a current vaccination record, or a dog is brought into a unit that is **not** designated as dog friendly.

Please note: When making your reservation, owners and guests must specifically request a dog-friendly unit. Occupants found to have brought a dog into a non-dog friendly unit without authorization will incur a **\$500 cleaning fee**. Dog friendly units are the 100 and 1700 building at the Villas and the 200 building at the Pointe.

These changes were made to help maximize our transient business, keep TIOA a viable and thriving operation, and limit the need for future increases in maintenance fees. If you've frequently used bonus weeks in the summer months, I encourage you to reach out to me to discuss options for acquiring an additional week.

Thank you for your continued support and understanding. I hope this update gives you ample time to plan your future vacation stays at Telemark.

Warm Regards,

Andy Karr

General Manager
Telemark Northwoods Lodging
715-798-3999 ext. 4