



Telemark Condominiums

PO Box 609 – 15315 Nordmor Road

Cable, Wisconsin 54821

715-798-3999 phone - 715-798-3995 fax

www.telemarkcondos.com

2020 TIOA Fee Schedule

| <u>Billing Insert Fee Schedule</u> | 2020 Maint Fees | 2020 RE Taxes | Total 2020 Maint Fees & RE Taxes |
|---|--------------------------------|--------------------------|---|
| A Large | 910.34 | 47.65 | 957.99 |
| A Small | 701.17 | 33.79 | 734.96 |
| B Large | 633.38 | 29.31 | 662.69 |
| B Small | 608.33 | 27.65 | 635.98 |
| C | 504.14 | 18.73 | 522.87 |
| D | 833.37 | 42.55 | 875.92 |
| Suite | 995.06 | 53.25 | 1048.31 |
| Pointe | 1204.99 | 67.15 | 1272.14 |
| Average | 735.49 | 35.78 | 771.27 |

Payment Terms

Owners:

Full amount of Maintenance Fees & Real Estate Taxes are due by December 31st, 2019. In order to use your unit or bank your unit with an exchange company, you must pay the entire balance of fees invoiced. If you do not pay your fees in a timely manner, you will lose your ability to use your week at Telemark or bank your week with an exchange company.

Past Due Accounts: Past due accounts will be charged interest at 10% per annum. Finance charges on past due 2020 Maintenance Fees & Real Estate Taxes will begin on January 1, 2020.

TIOA Annual Report

Copies of the meeting booklet from the Owners Annual Meeting held on October 19, 2019 are available by sending an e-mail request to ownerservice@cheqnet.net or calling Owner Services at (715) 798-3999 #522.

Ownership Advantages - Options for 2020

Bonus Week: You may reserve an additional week of the same size and color for only \$350 for each week owned, if you pay your fees in full by 12/31/2019. The bonus week is only for use at Telemark, and it is not available for banking.

21-day Vacation Packages: You may reserve for a max. of 3 nights for \$180, or 4-7 nights for \$300, plus tax, within 21 days of check-in. This is a great way to spend more time at Telemark Condominiums for those who are more spontaneous in their vacation planning.

Surplus Weeks: For extra trading value, you can buy extra weeks from TIOA for \$99, plus tax. These are based on availability, and can ONLY be banked with RCI. These will be available for purchase after July 15th. RCI offers a program where you can “bundle” your credits/weeks for a price to extend the life of all your credits/weeks. Call Owner Services with questions or to purchase these weeks (one week per owner per week).

RCI, Platinum Interchange & DAE – Exchange Companies

In addition to RCI, we also have exchange opportunities by partnering with Dial An Exchange (DAE), and Platinum Interchange (PI). Deadline for all banking requests is July 1st. Check out the enclosed information or call Owner Services for details.

Help TIOA Sell Timeshare Units

Expansion of our ownership base is vitally important to the financial health of TIOA. TIOA has established a new benefit for Owners who refer relatives or friends who purchase a unit. There will be **NO purchase** fee for the Buyer except the first year's dues are payable in full at the time of purchase. The **Owner who makes the referral** will receive a credit towards their annual fees in the amount of the Buyers fees limited to the amount of the referral Owners annual maintenance fees. Please forward timeshare sales leads to Owner Services, TIOA, P O Box 609, Cable, WI 54821, by email at: ownerservice@cheqnet.net, or telephone at (715) 798-3999 #522.

Telemark Condominiums - TIOA Board of Directors

| | | | |
|----------------|---------------|--|----------------|
| President | Mike Kocon | mikekocon@aol.com | (651) 351-0351 |
| Vice President | Susan Wiik | wiikbear@comcast.net | (651) 483-2592 |
| Secretary | John Wesolek | wesolekj@uwstout.edu | (715) 235-9360 |
| Treasurer | TBD | | |
| Member | Don Pankowski | dpankowski@charter.net | (507) 282-4689 |
| Member | Fred Boetcher | boetchera@prodigy.net | (715) 832-2365 |
| Member | Jim Brakken | treasureofnamakagon@gmail.com | (715) 798-3163 |